Numbers on these CPD Accredited courses are restricted so please book early to avoid disappointment. To reserve your place or further information please contact Sirona UK directly on 0845 671 9409 or e-mail mark.hogland@sirona-medical.co.uk or visit www.sironacad.com/solutions.co.uk

## Calling All EXACT Users!

If you’re using or thinking of using Software of Excellence’s EXACT system, then you should be attending the annual SOE NUG User Day Conference, taking place on the 7th November 2006 at the East Midlands Conference Centre in Nottingham.

Delegates will be able to gain an insight into the most up-to-date SOE developments, learn how to get the most out of their system and meet our friendly team to ask questions and watch demonstrations. Featuring the unveiling of new and exciting EXACT features, training workshops, a support café, industry guest speakers including Ashley Latter, plus much more – this is the perfect event for all your EXACT needs.

Costing only £100 per delegate (or 3 delegates for £250) and open to both SOE NUG members and non-members, this conference is not to be missed by anyone eager to see the latest innovations that EXACT has to offer.

To discover more about SOE NUG or the National User Conference please call Helen on 01622 604661. Alternatively you can visit www.soenug.org or email info@soenug.org

### A New Dimension In Imaging From Gendex!

Cone Beam technology is key to the dental industry’s quickly advancing approach to creating anatomically accurate treatment plans for successful diagnosis and implant procedures amongst others. The GXB-500 features a one-of-a-kind ‘medium’ field of view, which can be extended up to 14 cm in diameter by 8 cm in height and provides a “jaw” or molar-to-molar view, as opposed to a full “skull” view as offered by the industry-leading i-CAT. This medium view size makes the GXB-500 a powerful diagnostic and treatment-planning tool, especially for implants, TMJ analysis and small oral surgery procedures. The system’s unique Amorphous Silicon Flat Panel sensor yields accurate, highly detailed image quality and features a one in two million scan and reconstruction rates in the industry (8.9 seconds and 20 seconds respectively), allowing the dental team to experience greatly improved workflow. The GXB-500 serves a dual function also offering traditional digital panoramic imaging for capturing 2-D data.

For more information on this exciting new product visit www.GXC100.com or call KaVo on 01494 755000.

### Industry News

#### Great offer available on Kentdent Instrumentsafe

Instrumentsafe is one product within the new, high quality range of Kentdent Cross Infection control products. It is available in a 1 litre dispensing unit and 5 litre and 10 litre refills. Instrumentsafe is a pre-sterilisation concentrate which is aldehyde and phenol free. It is an easy to dispense concentrate that is suitable for both thermo-labile and thermo-stable instruments.

Instrumentsafe can be diluted to different concentrations depending on the time available. 40 ml of Instrumentsafe makes a 1 litre, 4% concentration solution. This concentration kills harmful bacteria including HBV/HIV/AVC/RVYD, vaccinia are Tuberculosis and Hospitalism prophylaxis after 15 minutes of soaking.

Kemdent customers require high quality, value for money products. Kemdent pride themselves on a range of cross infection control products which have no overpowering odour, are safe and pleasant to use, are gentle on the user but above all powerful against harmful bacteria.

For further information on special offers or to place orders please call 01795 770256 or visit our website www.kemdent.co.uk.

#### 750th Aquacut Quattro Installed

Bexleyheath, in Kent, is now firmly on the map as far as Fluid Abrasion is concerned! The 750th Velopex Aquacut Quattro has been installed at Dr H. Shaffie’s busy practice, in The Broadway, Bexleyheath. This light and airy building provides a fantastic backdrop for this busy dental practice – which now offers all patients the availability of fluid abrasion: Cleaning and Treating, in a calm soothing environment. Dr Shaffie commented: “I’ve got the Velopex Colour Laser as well as the Aquacut Quattro it’s great! It’s an essential part of modern technology in a modern practice!”

The Velopex Aquacut Quattro contains two chambers, which can accommodate any combination of the 5 Cleaning and Treating media available. The 55t Treating powder allows the clinician to ablate hard tissue (Composite, enamel) and dentine) creating a relatively rough surface – which is ideal for the latest bonding and restorative materials. The 29t Treating powder gives the clinician a much smoother cut for finer work. For Cleaning, the Bio-carbonate of Soda allows smoking stains to be removed as well as calculus/dentine. The combination of these powders, in a single unit, provides the modern dental practice with a unit that can cover a wide range of dental treatment applications.

For more information or to ask any questions, please contact Mark Chapman, Universeal Instruments Ltd Barretts Green Road LONDON NW10 7AP Tel 07734 048477

### P&G Professional Oral Health

Oral-B products are based on sound evidence-based research therefore it is only logical that P&G want to assist the profession in meeting their CPD requirement, so that dental profession- als may make evidence-based decisions in practice that better serve the patient. P&G offers various complementary means to gain verifiable CPD. For example, Oral-B’s Dental Summary Review (DSR), is produced twice a year and contains a mix of summaries culled from recently published research papers from which recipients can gain three hours of free, verifiable CPD. The company has also produced a DCP version as it recognises that dental nurses play a key role in preventive practice.

The Company is also committed to supporting oral health education and produces a range of free literature covering both manual and power brushing techniques as well as floss usage. Please call the P&G Helpline for more details (0870 2421850).

The main focus at this year’s Showcase was Triumph Smart-Guide, a power brush whose breakthrough technology goes beyond clinical superiority to tackle the challenging issue of compliance. ■

### Takara Belmont

This year’s Dental Showcase really gave Takara Belmont the chance to ‘Excel’ and profile their complete range of equipment. The company offers a choice of chairs and treatment centres to meet every individual requirement. All equipment boasts their trademark reliability and durability as well as a variety of build in options. One feature that impressed many visitors was the newly launched luxurious ‘soft touch’ upholstery, which ensures patients are as relaxed and comfortable as possible. Not only is this new range of upholstery ultra soft, it’s also available in over 80 different colours, which further extends Belmont’s vast upholstery selection.

Good looks are irrelevant if they do not go hand in hand with reliability and functionality. The team at Showcase were able to demonstrate both, and interested parties were invited to view the Company’s equipment first hand at their dental showroom without obligation. No pressure, no obligation, just honest advice. If you weren’t able to get to Excel and would like to experience the equipment for yourself please contact Lucy Moscrop (020 7515 0333, dental@takara.co.uk).

### Surgery design and equipment

Clark Dental has over 50 years of experience in surgery


**DENTAL TRIBUNE**

*United Kingdom Edition*  
*October 20–26, 2008*

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**Periostat®**

Graddent, the family-run preventive oral care product specialist, is proud to be the UK distributor of Periostat®, a prescription-only film-coated tablet for the treatment of chronic periodontitis.

The underlying risk factors of periodontitis exacerbate the action of tissue-destroying enzymes primarily responsible for tooth loss. This paradigm, potentially leading to attachment loss, bone or tooth loss.

When you experience first hand (as I have since joining the UK organisation as Divisional Manager P&G Oral) the passion and commitment of the people here, their focus on delivering complete care and providing the loyalty of their customers ... then it's easy to understand why I joined such an organisation.

I am planning to make a valid contribution to help them advance faster and eventually become the number one, preferred choice for dental implants here in the UK.

**Astra Tech at EAO 2008**

After evaluating thousands of Astra Tech implants over a period of 10 years, Astra Tech presents a summary of the radiographic data showing an average bone loss below what was stated in the current standard for a successful treatment. “Follow-up research among patients consistently shows a marginal bone level reduction of just 0.4 mm or less on Astra Tech implants, a performance indicator at least three times superior to the industry norm,” says Lyndon Cooper, Professor of Dentistry in the Department of Prosthodontics at the University of North Carolina, who has performed one of the studies.

The current standard, based on research other implant systems, shows a mean bone level reduction of about 1.5 mm after five years. Maintenance of the marginal bone level is a prerequisite for long-term esthetics and the successful function of the implant. Tomas Albrektsson, Professor of Bio-material Research at the Sahlgrenska Academy, University of Gothenburg, Sweden, says, “The limited marginal bone resorption being documented on Astra Tech implants indicates that it is time to reconsider our old ‘standard’ from 1986. The new standard should perhaps only allow 0.5 or less of the bone resorption currently accepted as a successful result.”

**Astra Tech Appoints New Dental Head**

Astra Tech Dental, a world leading dental implant company, is pleased to announce a new head for the dental division, George Black. George has spent over 15 years working in the healthcare industry and most recently has worked for the German multi-national company, Draeger Medical.

He comments, “I was attracted by Astra Tech Dental’s many reasons: the importance to me than others. The strong Astra Tech brand has been the ‘gold standard’ for many dental practitioners and valid esthetics and long-term reliability. For the clinic and patient this technology means reduced chair time (the precision of the abutments eliminates the need for the dentist to make further adjustments. Atlantis’ method makes it possible to fabricate individual abutments for most of the major implant systems on the market. This technology also allows for increased efficiency and profitability for the dental laboratory.

For further information, please contact: Detlev Buss, Business Unit Director, Dental, Astra Tech AB Phone +46 705 76 26 60 Kerstin Wethy, Head of Market Communication, Dental, Astra Tech AB Phone +46 705 16 52 02 Visit Astra Tech at www.astrotech-dental.com

**Enzylac remineralises by using the body’s defences**

In the fight against enamel demineralisation, the body uses a number of defence mechanisms that prevent or repair tooth damage.

Enzylac tiny mineral particles are able to come into contact with the mineral matrix of the enamel and support the body’s own remineralisation. The acid-mediated attack on the mineral-rich surface of tooth enamel is followed by the formation of organic compounds and demineralisation of the tooth structure. Gradually leach away the tooth's contents, causing gradual softening and eventual cavitation.

Incorporating three important enzymes, Enzylac's activity is enhanced by restoring the body's natural antimicrobial system. Fluorides in Enzylac reintegrate mineral nutrients from the saliva into the enamel on a natural basis. The subsequent remineralisation can balance or even reverse the lack of minerals in the early dentine layers, restoring the surface to its former strength and adding to its future resistance.

Sold in dozens, the 75ml tubes contain 1450ppm Fluoride and Enzylac is SLS free.

**Dürr Dental (Products) UK LTD**

Dürr Dental’s huge choice of digital technology was defini-

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**P&G Presents Oral-B Pro-Expert Toothpaste to the Profession**

Procter & Gamble (P&G) Professional Oral Health presents Oral-B Pro-Expert, a toothpaste that protects seven different aspects of oral care. P&G dramatically changed oral healthcare globally with the introduction of the first clinically proven fluoride toothpaste by Crest in 1955 and with the first electric toothbrush with sonic oscillating technology from Oral-B in 1991.

It is the first and only toothpaste to combine two powerful ingredients: stannous fluoride to protect against plaque, gingivitis, cavities, tooth sensitivity and bad breath, and sodium hexametaphosphate, which removes stains and prevents cavities calculus build-up. Together these ingredients deliver unique, comprehensive protection for teeth as never before, whilst also helping to bring back their natural whiteness.

“For the first time, we have formulated a toothpaste with the active ingredients people need to help protect their teeth and encourage good oral health,” said Dr Guy Goffin of P&G in Stockholm during the prestigious FDI Annual World Dental Congress. “Our technology and key ingredients are supported by more than 15 international patent applications and 25 published studies proving that Oral-B is at the forefront of scientific innovation and advancement in oral care.”

www.dentalcare.com

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**Complete Confidence in Eschmann at the BDTA Showcase**

George Black. George is a very experienced professional in the field and with the new technology and tools introduced by SkyView, the future looks very bright.

With using CAD-enabled laptops and 3-D designs working closely with dentists to meet their unique vision, Clark Dental presents a comprehensive service from preliminary discussion to completion and beyond, within time and budget parameters.

This leading company offers a wide range of superior equipment solutions, including beyond, within time and budget discussion to completion and meet their unique vision, Clark working closely with dentists to

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**With experts using CAD-enabled laptops and 3-D designs working closely with dentists to meet their unique vision, Clark Dental**

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PerioBalance hits the streets

Following hot on the heels of the success Sunstar enjoyed at the BDTA with the burgeoning awareness of their GUM brand, the company is celebrating further success this October. Its unique oral probiotic, PerioBalance, is causing quite a stir and will be stocked in all the leading Boots stores across the country from the end of October. The natural health supplement which has been well documented to help restore the natural balance of the mouth and contribute to improved oral health is accredited by The British Dental Health Foundation. It is also stocked in 750 Lloyds pharmacies, all the UniChem and Day Lewis pharmacies, as well as some highly respected independent pharmacies including those in Selfridges, Harrods and John Bell and Croydon which also stock other products from the full Sunstar GUM range of over 80 products.

At the BDTA a large number of practices signed up to evaluate PerioBalance with their periodontal patients and in the coming months Sunstar will be reporting some of their most interesting and successful case studies. The exhibition also highlighted the popularity of the 53µ Treating powder and two chambers, the Double A, which was also launched at the exhibition. The latter is the diagnostic tool. The latter is the diagnostic tool.

A year after its launch Philips has released figures to show that its new technology platform, which has swapped both FlexCare White sonic toothbrushes, has generated sales of over 150,000 power toothbrushes.

Early users evaluated the new Sonicare FlexCare after brushing with it for a month. Of the 260 UK dental professionals who assessed it, 75% claimed that their dental health was excellent, yet in as little as 28 days, a quarter of the evaluators believed that their overall dental health had improved after using FlexCare – with users reporting fresher breath, a longer-lasting clean feel, and smoother, leaner teeth after brushing.

Whether early users tried a manual or power toothbrush before the evaluation they believed the FlexCare elicited better results. Because of this, 80% of users who had been using a manual toothbrush stated that they were extremely likely to continue using FlexCare and 95% who had used a Sonicare toothbrush previously stated that they were extremely likely to continue using FlexCare.

One even felt moved to comment: “I found the previous Sonicare great but this one is amazing, my teeth have never felt so clean and it is even better on staining. I would recommend it to anyone.”

At the end of the 28 day evaluation, 82% stated they recommended FlexCare to their colleagues or patients, 77% were completely satisfied with their FlexCare and 86% stated they preferred FlexCare over the brush they used most often before.

Philips is now inviting new triers to continue to try FlexCare and is particularly interested in finding assessors who are currently using a manual or alternative power toothbrush.

Delivering on its promises
A survey reveals why the new Sonicare FlexCare is so successful and what the research is on to find new triers.

If you want more information about embarking on a trial with Sonicare FlexCare and the UV Sanitiser or recommending them, visit www.sonicare.co.uk or call 0800 0567 222.

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Spending & Earn with the American Express® Platinum Business Cashback Card

It sounds too good to be true - get money back on your spend¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬¬－